



GOODWILL SAN ANTONIO

Fighting Poverty. Creating Opportunity.

Since 1945

Since 1945, our purpose has been centered on, "Fighting Poverty and Creating Opportunity." That remains our purpose today and drives our mission of "Helping Change Lives Through the Power of Work." Our vision for this community is to enable economic mobility, allowing everyone the opportunity to work and achieve a dignified and sustainable quality of life.



1,600+

Employed
by Goodwill



2,000+

Placed into
Employment



800+

Trained in High
Demand Careers



1,800+

Youth Equipped
for Success

ABOUT GOODWILL SAN ANTONIO

Goodwill employs over **1,600** people, striving to be the employer who says "yes" when others say "no."

Goodwill equips our team members for success in both their personal and professional lives. We provide **life skills coaches** to teach goal-setting, support personal growth, and help team members develop skills to address life barriers. Additionally, we provide **Upskilling opportunities** which include leadership development, communication training, and **21st century skills**.

800+
Team Members
received life skills coaching



270+
Team Members
trained in
21st century skills

BUSINESS SERVICES

WITHIN BUSINESS SERVICES, 81% of the workforce has **significant disabilities**.

The average wage is **\$15.80**, which is a **substantial increase** from the current Texas minimum wage of **\$7.25**. Business Services manages **50 contracts** offering **11 lines of business**:

- » Administrative Services
- » Call / Contact Center
- » Custodial / Facility Maintenance
- » Document Management
- » Electronic Recycling (ITAD Services)
- » Heavy Equipment Operation
- » HVAC / Facility Maintenance
- » Landscaping Services (Tree Care / Irrigation / Grounds Maintenance)
- » Medical Transcription / Transcription Services
- » Recycling
- » Staffing

DONATED GOODS & RETAIL

DONATED GOODS & RETAIL

diverts millions of pounds of materials from landfills by **repurposing donations** from generous donors through:

- » Stores
- » Clearance Center
- » E-Commerce



ENVIRONMENTAL IMPACT



18.4 million items repurposed for sale in 22 stores.



14.7 million pounds of unsold items repurposed or recycled.



2.3 million pounds of electronics equipment recycled.



3,188 repurposed computers.

PREVENTING BARRIERS: YOUTH

1,885 at-risk youth equipped



Opportunity Youth

NXT Level worked with 575 opportunity youth, age 16-24, to connect them back into education and/or the workplace. **Nearly 300 NXT Level participants identified a career or education pathway and completed a plan to achieve their goal.**

High School Students

Career Navigators served 1,308 at-risk high school students. **Of whom, 94% of students are now positioned to successfully navigate their career and education path upon graduation.**

Goodwill serves in 9 school districts:

Edgewood, Harlandale, Hondo, Judson, North East, Pearsall, Sabinal, San Antonio, and Southwest.

ADDRESSING BARRIERS: JOB PLACEMENT

Client Seeking Employment Services:



62% have a **high school diploma or less.**



53% have a **criminal background.**



39% live under the **poverty line.**



40% have been **unemployed** for longer than **6 months.**

For those facing significant barriers, entering the workplace can be extremely challenging. By providing **job coaching** and assistance to help overcome obstacles, Goodwill provides **employment options** for community members who have no other place to turn.

2,045 placed \$12.50 average wage of a placed client

ACCELERATING BEYOND BARRIERS: CAREER ADVANCEMENT

849 students trained

Goodwill provides **vocational training programs** for youth and adults. Through our **16** Good Career Academy sites, students enrolled in programs begin their career path in **12** high-demand areas:

- » Administrative Assistant
- » Commercial Driver License
- » Construction
- » Dental Assistant
- » Diesel Mechanic
- » Emergency Medical Technician (EMT)
- » Food Service
- » Nurse's Aide
- » Medical Assistant
- » Medical Front Office Assistant
- » Pharmacy Technician
- » Welding

Our Adult Training Programs are geared towards upskilling the minimum wage population.

Adult Student Profile

Our average student is:



A Single Mom



Mid-Late 20s



Living on or Under the Poverty Line



Goodwill Industries of San Antonio | 406 W. Commerce, San Antonio, TX 78207
goodwillsa.org | Numbers represent efforts from Jan - Dec 2019.

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